

THE PRO TEAM

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US TRADE DELEGATION VISITS THE PEOPLES REPUBLIC OF CHINA

American Business Practices and Collaboration are Key Topics

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Chicago Illinois, March 20, 2000 - Five American consultants recently returned from a twelve-day trade mission to the People's Republic of China. The purpose of this trip was to educate key Chinese business and government leaders on American business practices, as well as to promote long-term collaborative relationships. During their time in China, the consultants met with executives and government officials from three cities: Beijing, Dalian (an emerging hi-tech center) and Shijiazhuang (the capital of China's Hebei Province).

Easton Wang, vice president of The PRO Team and cultural leader for the delegation, emphasized that market expansion within China will continue to increase dramatically as the country moves closer to its entrance into the World Trade Organization. "China's economy and markets are developing and expanding rapidly, partly because their people's improved living standards are increasing their purchasing power and also because the People's Republic has become an attractive market for foreign investors." Wang commented. "As a result, executives from China's state owned enterprises have a strong desire to build cooperative relationships with U. S. businesses".

"China is a hotbed of entrepreneurship. The business and government leaders with whom we met were very enthusiastic about learning and applying American-style business practices." said Alan Feinberg, one of the five delegates and president of Jumpstart Associates (a Silicon Valley hi-tech consultancy). "There is also a very strong desire among many of China's senior executives to develop joint venture partnerships with the leaders of US businesses. As a result, our consulting delegation was able to form important connections for building a solid business bridge between Chinese and American companies." he concluded.

Other consultants on the trade mission included Gerry Waller, president The PRO Team in Chicago, Illinois and sponsor of the delegation; Henry Goldman managing director of The Goldman Nelson Group in Huntington Beach, California; and Raymond Suarez, president of Quality Management International in Washington, D.C.

"Given the success of this mission, the PRO Team will sponsor additional trade missions between

the US and The Peoples Republic of China, including visits by Chinese leaders to the US.” concluded Gerry Waller.

About The PRO Team – The PRO Team is a group of companies that promote productive business operations and innovative strategies for growth and success in a global economy. The Pro Team is headquartered in Park Ridge, Illinois. For information, visit www.theproteam.com .

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EDIITORIAL NOTE: Jumpstart Associates changed its name to TEKSTART on January 1, 2001.